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# Mergers, Acquisitions, And Other Restructuring Activities, Seventh Edition



## Synopsis

In the seventh edition of *Mergers, Acquisitions, and Other Restructuring Activities* – a winner of a 2014 Textbook Excellence Award (Texty) from the Text and Academic Authors Association – Donald DePamphilis looks into the heart of current economic trends. In addition to a new chapter on the ways deals are financed, more than 85% of the 54 integrative case studies are new and involve transactions announced or completed since 2010. This new edition anchors its insights and conclusions in the most recent academic research, with references to more than 170 empirical studies published in leading peer-reviewed journals since 2010. Practical exhibits, case studies involving diverse transactions, easy-to-understand numerical examples, and hundreds of discussion questions and practical exercises are included. This substantially updated content, supplemented by questions from CFA Institute examinations, offers the only comprehensive exploration of today's business transactions. Mergers, acquisitions, and restructuring transactions reveal the inner workings of our economy. This longstanding, award-winning treatment lays out what every student and professional should understand about their parts, what they are intended to accomplish, and what their competitive, strategic, and value consequences are. Winner of a 2014 Texty Award from the Text and Academic Authors Association. Includes up-to-date and notable transactions (Facebook's takeover of Instagram and LinkedIn's IPO) and regulations (Dodd-Frank Act of 2010 and JOBS Act of 2012). Covers recent trends (emerging country acquirers in global M&As) and tactics ("top-up" options and "cash-rich" split-offs). Additional content available online.

## Book Information

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## Customer Reviews

“This is a truly comprehensive text and does a wonderful job at supplying the underlying motives and theory as well as the critical ‘in practice’ elements that many books lack. It spans all types of M&A and restructuring transactions and covers all the relevant knowledge from the academic research to the practical legal, accounting, and regulatory details. The combination of great writing and active case learning make this book the best I have seen in the M&A and restructuring arena.”--Matthew T. Billett, University of Iowa

Donald M. DePamphilis has a Ph.D. in economics from Harvard University and has managed more than 30 acquisitions, divestitures, joint ventures, minority investments, as well as licensing and supply agreements. He is Emeritus Clinical Professor of Finance at the College of Business Administration at Loyola Marymount University in Los Angeles. He has also taught mergers and acquisitions and corporate restructuring at the Graduate School of Management at the University of California, Irvine, and Chapman University to undergraduates, MBA, and Executive MBA students. He has published a number of articles on economic forecasting, business planning, and marketing. As Vice President of Electronic Commerce at Experian, Dr. DePamphilis managed the development of an award winning Web Site. He was also Vice President of Business Development at TRW Information Systems and Services, Director of Planning at TRW, and Chief Economist at National Steel Corporation.

This book's content is excellent, in my opinion. I will leave content reviews to others. My review is intended to warn potential buyers of a couple of flaws in the electronic versions (Kindle for Mac and Kindle for iPhone). They are not fatal flaws, but they do detract a little from the reading experience. Problem #1. Being a finance textbook, it includes finance equations. On both the Mac and the iPhone, you must use the View Options tool to set the background to Black in order to read the formulas. If you set the background to Sepia or White, those equations render so poorly on screen, that they become unreadable. They look like a low-resolution scan of a scan of scan. Broken, incomplete, moth-eaten. Timeworn, like something out of an ancient manuscript. In the Mac version, they are not separate images, so they can't be enlarged. In the iPhone version, enlargement is possible and actually exposes the underlying cause of the problem: the Kindle software superimposes a layer of lighter-color text on top of the equations' native black type,

thereby making the final result so hard to interpret. I find myself needing to constantly toggle background colors between Sepia (easier on the eyes for general reading) and Black (to read formulas). To the editor: please either remove the added text layer, or convert the equations to type, in the same font as the remainder of the textbook. Problem #2. In the iPhone version, touching the footnote hyperlinks only seems to work in one direction: forward. In other words, touching a numbered footnote embedded in the text works as expected (it take the reader to the linked footnote at the end of the chapter), but when the reader attempts to reverse direction and go back to the original reading point, it doesn't work -- the Kindle software merely moves a single page backward. Perhaps this problem is due to the fact that footnote text is left-aligned, instead of being indented. Since the footnote hyperlinks are so close to the left edge of the phone screen, it seems logical the the software would be unable to tell that the reader's finger is trying to touch a hyperlink, not trying to go back one page. To the editor: please try indenting footnote text to see whether this fixes the problem.

Great book with practical information in addition to the academic information.

Very informative. But not what I needed. I was looking for details on how to account for those types of transactions.

This book is very readable unlike many higher education academic texts that can be quite boring. The accompanied CD learning guide is average and could be structured better; however, overall, the text is up to a quality standard.

This is a good book to understand the big picture of what mergers and acquisitions is... buy it ! !

This book covers everything. It provides the concepts, formulas, and modeling. This book is ideal for a person who wants a career in M&A or advanced knowledge.

This book is a one-stop shop for those interested in M&A. It covers all the relevant topics from how to develop a rigorous business plan appropriate to undertake an acquisition, to identifying and approaching target firms, to successful negotiation, to planning and performing due diligence, to planning and implementing successful integration, to financing the transaction. The book also addresses how to design effective takeover tactics and defenses. I was most impressed with the

extent of the explanations about how to design and implement acquisition plans from a real world perspective. The author also addresses how to design effective takeover tactics and defenses. I also found the material on the M&A implications for governance very valuable. The book is also very well documented. The extensive list of publications is very helpful for locating more articles and books on this exciting subject. I found the glossary of M&A terms among the most useful I've seen. It could be published as an M&A dictionary. The numerous case studies sprinkled throughout the book are very helpful in demystifying the subject. The CD included with the books contains a wealth of material often available on the internet for hundreds of dollars. The detailed M&A models and leveraged buyout models and due diligence question lists are available for customizing to meet your specific circumstances. I found the buyer due diligence question list in electronic form to be very valuable when it came time to making changes for my own needs. The chapter outlines, study guides, and presentations also included on the CD are very helpful in internalizing the material. The CD also contains answers to many case study questions and chapter questions. All things considered, this book is a must have for anyone serious about learning the subject.

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